

**IN-HOUSE
TRAINING**
CALL US TODAY!

CONNECT WITH YOUR CLIENTS INSTANTLY



DID YOU KNOW?



Clients want sales people who are interested, who will listen and learn about their wants and needs, elicit their criteria and help them find the best solution.

BENEFITS



We will show you the secrets of connecting with your clients instantly and how to build deep rapport quickly and easily (even over the phone).

RESULT



Once your team can masterfully create rapport with people they meet, they will be able to find more clients, develop a strong network of customers and effortlessly grow your business!

CONNECT WITH YOUR CLIENTS INSTANTLY



This workshop is not about the law of large numbers, useless one liners, or outdated closing tricks. This workshop is hands-on, real-time and interactive.

YOUR TEAM WILL LEARN:

- Why people resist and how clients really buy
- How to establish instant rapport with any prospective client
- How to use verbal and non-verbal techniques of creating rapport to persuade
- How to influence with integrity (persuasion vs. manipulation)
- Matching, mirroring, responsiveness and rapport the easy way
- How to build great relations with clients



 **3 EASY WAYS TO REGISTER TODAY!**